

Partner of L'Immobiliare.com | Marina di Massa





About us

Our company—Del Mare sas, based in Marina di Massa (Costa Apuana)—has been operating in the real estate sector for 28 years.

Building on a long-standing tradition of professionalism, integrity, and transparency, we have decided to follow the new path charted by the Grimaldi family. With deep, solid roots, they have created the first network of high-end professional real estate agents united under a single brand: L'immobiliare.com.

We are Ruggero (Managing Director) and Fiorella (Partner); together with our office coordinator, Marianna, we are embarking on this new journey, joining a large number of existing operational units across Italy.

Del Mare sas has been active in real estate brokerage since 1998. We have always been based in Massa and Marina di Massa, gaining profound knowledge of the local market and the Costa Apuana region—spanning from the Ligurian border to the entire Versilia area.

For over thirty years, we operated as franchisees of the “Grimaldi Franchising” brand, which underwent various changes in ownership and mergers with other groups (external to the Grimaldi family) over time. However, consistent with our long-standing work philosophy, we felt the need to resume our journey with L'Immobiliare.com—a real estate network comprising a select group of highly experienced and reliable professionals in each city.

Consequently, we have adjusted our office's operational model, shifting from a franchise affiliation to a network partnership—a new approach that aligns with current real estate market dynamics.

The team remains the same; while the brand is certainly important, it is the people who make the difference. By re-evaluating our approach, we embraced more modern management tools, collaborating with young, ambitious agents whom we could train and help grow based on sound principles and shared goals.

Services

WHEN YOU BUY A HOME WE CAN HELP YOU CHOOSE | Thanks to our professionals we are able to provide you with the right advice and to present you with the solution that best suits your needs, within a large and selected real estate portfolio. In fact, it is sufficient to leave your data and the characteristics of the property sought to be entered in our database, so as to be contacted quickly. Furthermore, for your maximum guarantee, the forms are simple and complete. You will then be followed in every phase of the negotiation, up to the notarial deed. Where necessary, we will be able to manage exchanges and inform you of agreements with the best banking institutions to provide financial services suited to your needs.

WHEN YOU SELL A HOUSE WE KNOW HOW TO VALUE YOUR PROPERTY | Our network is made up of serious and well-prepared professionals, able to provide you with free real estate consultancy to establish a coherent market valuation. Thanks to our many years of experience, we are able to plan the most effective advertising promotion in newspapers and sector publications, both printed and online. To advertise all the properties that have been entrusted to the circuit, we have our website www.limmobiliare.com with captivating and easy-to-use graphics. The property will also be advertised, thanks to important agreements, on the main portals of the sector. By entrusting the task exclusively to a member of the Circuit, it will also be possible to make use of the other operators present in the area through the online database. Furthermore, visits to the property are always carried out with selected clients and accompanied by our consultants. We then provide you with periodic reports on the activities carried out and on the negotiations in progress, following you up to the notarial deed.

Servizi

- Valutazione commerciale
- Studi di fattibilit  per operazioni
- Servizio fotografico
- Promozione pubblicitaria cartacea
- Visite clientela selezionata
- Redazione contratti di locazione
- Registrazione contratti di locazione
- Assistenza urbanistica
- Verifiche energetiche
- Perizie estimative scritte
- Home staging
- Servizio video
- Promozione pubblicitarie online
- Redazione preliminari
- Registrazione preliminari
- Assistenza notarile
- Assistenza tecnica-architettonica
- Verifiche acustiche

Tipologie attivita' residenziale

- Compravendita
- Gestione permuta
- Cantieri
- Opportunit  d'investimento
- Locazione
- Affittanze
- Frazionamenti

Tipologie attivita' commerciale/direzionale

- Compravendita
- Gestione permuta
- Cantieri
- Opportunit  d'investimento
- Locazione
- Affittanze
- Frazionamenti

Tipologie attivita' industriale

- Compravendita
- Affittanze
- Frazionamenti

- Locazione
- Cantieri
- Opportunita' d'investimento

Tipologie attivita' turistico

- Compravendita
- Cantieri
- Opportunita' d'investimento

- Gestione permuta
- Frazionamenti

Tipologie attivita' immobili di lusso

- Compravendita
- Gestione permuta
- Cantieri
- Opportunita' d'investimento

- Locazione
- Affittanze
- Frazionamenti