

L'Immobiliare.com Luxury | Milano Agency



About us

L'immobiliare.com, the brand of the Grimaldi family - real estate since 1965, has been offering itself since 2011 with a new, versatile and elegant look; born in 1965 and established itself as a leader in the national real estate market, today as then, thanks to its solid traditions and deep roots, it creates the first "Circuit" of Real Estate Agents: prestigious professionals, who identify themselves under a single effigy.

How important is it today to be able to distinguish yourself with a Luxury brand?

The Luxury brand is important because the customer identifies behind that brand a specialized professional, with years of experience, used to proposing particular properties knowing how to make the most of them by adopting dedicated marketing campaigns, turning to his own selected database, without ever forgetting one of the main characteristics of a Luxury agent: discretion. Today we often hear the word Luxury, this is because luxury has various facets just as there are different motivations that bring the customer closer to "their own" luxury. Luxury is never standard but is characterized by different requirements so we will have the search for a status, or driven by a hedonistic form, by ostentation, by exclusivity, or even by the search for refinement or sophisticated design. All of this is luxury, but the way of experiencing and representing it is different. The difficult task of the real estate agent in the sector is to understand the

client and direct him towards properties that most identify him and vice versa.

What services does the Luxury & International circuit of L'immobiliare.com provide?

The Luxury & International circuit of L'immobiliare.com offers various services, among which is being able to propose, even interesting investment opportunities abroad, in places of extreme interest such as: United States, Spain, Austria, France or in Italy in the most important and famous tourist locations in the country such as: Taormina, Portofino, the coast, and the cities of art. Thanks to the help of colleagues in the Network, careful and targeted advice is offered to achieve the objectives requested by the client with carefully drawn-up evaluations, knowing that a correct estimate means halving sales times but also facilitating real estate searches in the area. It also allows us a precise and elegant presentation of the properties both with paper materials and through the dedicated website with an international following in order to always present ourselves at our best all over the world. Finally, the Luxury & International circuit of L'immobiliare.com, thanks to the careful management of the Grimaldi family, gives us all the awareness of collaborating with experienced real estate agents and industry experts, capable of transmitting and perceiving the essence of a refined and exclusive

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Services

WHEN YOU BUY A HOME WE CAN HELP YOU CHOOSE | Thanks to our professionals we are able to provide you with the right advice and to present you with the solution that best suits your needs, within a large and selected real estate portfolio. In fact, it is sufficient to leave your data and the characteristics of the property sought to be entered in our database, so as to be contacted quickly. Furthermore, for your maximum guarantee, the forms are simple and complete. You will then be followed in every phase of the negotiation, up to the notarial deed. Where necessary, we will be able to manage exchanges and inform you of agreements with the best banking institutions to provide financial services suited to your needs.

WHEN YOU SELL A HOUSE WE KNOW HOW TO VALUE YOUR PROPERTY | Our network is made up of serious and well-prepared professionals, able to provide you with free real estate consultancy to establish a coherent market valuation. Thanks to our many years of experience, we are able to plan the most effective advertising promotion in newspapers and trade publications, both printed and online. To advertise all the properties that have been entrusted to the circuit, we have our website www.limmobiliare.com with captivating and easy-to-use graphics. The property will also be advertised, thanks to important agreements, on the main portals of the sector. By entrusting the task exclusively to a member of the Circuit, it will also be possible to make use of the other operators present in the area through the online database. Furthermore, visits to the property are always carried out with selected clients and accompanied by our consultants. We then provide you with periodic reports on the activities carried out and on the negotiations in progress, following you up to the notarial deed.

Servizi

- Valutazione commerciale
- Studi di fattibilit  per operazioni
- Servizio fotografico
- Promozione pubblicitaria cartacea
- Visite clientela selezionata
- Redazione contratti di locazione
- Registrazione contratti di locazione
- Assistenza legale
- Perizie estimative scritte
- Home staging
- Servizio video
- Promozione pubblicitarie online
- Redazione preliminari
- Registrazione preliminari
- Assistenza notarile
- Assistenza urbanistica

- Assistenza tecnica-architettonica

- Assistenza creditizia

Tipologie attivita' residenziale

- Compravendita
- Gestione permuta
- Cantieri

- Locazione
- Affittanze
- Frazionamenti

Tipologie attivita' commerciale/direzionale

- Compravendita
- Gestione permuta
- Frazionamenti

- Locazione
- Cantieri

Tipologie attivita' industriale

- Compravendita

- Locazione

Tipologie attivita' turistico

- Compravendita

- Locazione

Tipologie attivita' estero

- Compravendita
- Opportunita' d'investimento

- Locazione

Tipologie attivita' immobili di lusso

- Compravendita
- Gestione permuta
- Frazionamenti

- Locazione
- Cantieri
- Opportunita' d'investimento